

**Key operating and financial data**

<b>SIX YEARS SUMMARY</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>	<b>2001</b>
	<b>Rupees in '000</b>					
<b>Trading Results</b>						
New orders	25,337,253	17,715,216	11,514,501	6,049,459	4,916,418	4,130,505
Net turnover	19,806,575	13,132,819	7,110,456	5,812,128	4,836,296	4,460,459
Export of goods and services	131,623	517,676	412,471	472,290	669,358	555,168
Contracts executed outside Pakistan	4,657,654	3,271,416	-	-	-	-
Gross profit	2,394,660	1,764,595	1,252,137	1,002,054	999,719	798,429
Operating profit	1,822,353	1,383,165	786,631	622,884	588,273	402,448
Profit before tax	1,512,884	1,232,899	760,716	616,919	510,234	403,805
Profit after tax	735,390	778,846	412,562	349,971	390,882	253,887
Interim dividend	279,706	233,088	155,392	101,005	-	-
Proposed final dividend	233,088	186,470	233,088	101,005	101,742	101,742
<b>Balance Sheet</b>						
Share capital	77,696	77,696	77,696	77,696	78,263	78,263
Reserves	2,652,500	2,383,286	2,070,616	1,813,446	1,680,819	1,391,679
Property, plant and equipment	737,990	602,876	525,462	496,694	495,605	478,320
Net current assets	549,220	1,333,299	1,411,527	1,242,416	1,135,753	919,367
Long-term liabilities	77,399	45,536	10,256	6,786	48,439	9,778
<b>Investors Information</b>						
Gross profit in percent of sales	12%	13%	18%	17%	21%	18%
Earnings per share (Rs)	94.65	100.24	53.10	44.89	49.95	32.44
Profit before tax in percent of sales	8%	9%	11%	11%	11%	9%
Profit after tax in percent of sales	4%	6%	6%	6%	8%	6%
Inventory turnover (times)	9.20	8.91	5.38	4.09	3.47	3.57
Debtor turnover (times)	5.15	6.43	4.59	4.98	4.38	4.34
Total assets turnover (times)	1.53	1.66	1.42	1.33	1.29	1.40
Fixed assets turnover (times)	25.71	19.98	12.50	11.68	9.76	9.33
Break-up value per share (Rs)	351.38	316.73	276.49	243.39	224.77	187.83
Market value per share (Rs)	980	671	480	355	197	105
High / low during the year (Rs)	1,365 / 650	719 / 480	579 / 341	449 / 196	215 / 105	146 / 95
Price earning ratio	10.35	6.69	9.04	7.91	3.94	3.24
Cash dividend per share (Rs)	66	54	50	26	13	13
Dividend yield ratio	0.07	0.08	0.10	0.07	0.07	0.12
Dividend pay out ratio	70%	54%	94%	58%	26%	40%
Return on capital employed	27%	32%	19%	19%	22%	17%
Debt : equity ratio	-	-	-	-	-	-
Current ratio	1.06	1.25	1.50	1.50	1.59	1.54
Quick ratio	0.81	0.97	1.13	1.05	0.96	0.95
Interest cover (times)	16.74	43.00	103.49	68.18	15.40	7.16